

Change in Sales Volume, Median Sales Price and Commitment Rate (30-yr fixed, FRE)

2005 - 2009, Quarterly

	2004	2005				2006				2007				2008				2009	
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Sales	5,647	4,418	6,030	5,809	4,094	3,195	3,815	3,386	3,010	2,551	2,766	2,476	2,389	2,675	4,987	5,813	5,751	4,842	4,800
% change		-21.76%	36.49%	-3.67%	-29.52%	-21.96%	19.41%	-11.25%	-11.10%	-15.25%	8.43%	-10.48%	-3.51%	11.97%	86.43%	16.56%	-1.07%	-15.81%	-0.87%
Median Price	\$330,000	\$350,000	\$376,000	\$389,000	\$379,000	\$370,450	\$379,000	\$371,000	\$357,000	\$355,000	\$350,000	\$324,500	\$299,450	\$255,000	\$230,250	\$216,500	\$184,944	\$167,500	\$167,100
% change		6.06%	7.43%	3.46%	-2.57%	-2.26%	2.31%	-2.11%	-3.77%	-0.56%	-1.41%	-7.29%	-7.72%	-14.84%	-9.71%	-5.97%	-14.58%	-9.43%	-0.24%
Interest Rate	5.73	5.63	5.72	5.82	6.33	6.25	6.60	6.52	6.24	6.29	6.26	6.57	6.21	5.92	6.04	6.48	6.09	5.13	4.81
% change		-1.75%	1.60%	1.75%	8.76%	-1.26%	5.60%	-1.21%	-4.29%	0.80%	-0.48%	4.95%	-5.48%	-4.67%	2.03%	7.28%	-6.02%	-15.76%	-6.24%

Percent of Change: Sales Volume, Median Price, Commitment Rate (30-yr fixed, FRE)

